



# Proactive Conflict Management in Construction Projects

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# Root reasons of conflicts

Root reasons



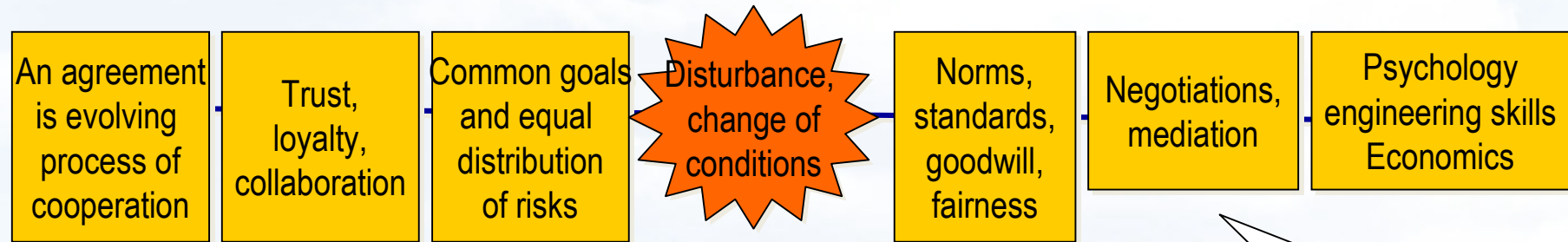
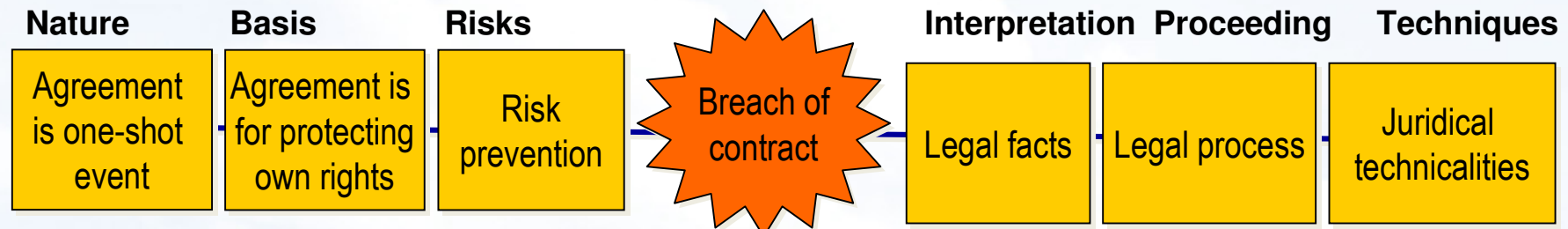
# Root reasons of conflicts (in construction projects)



# Attitude is crucial

Rule-oriented  
(Classical contract law)

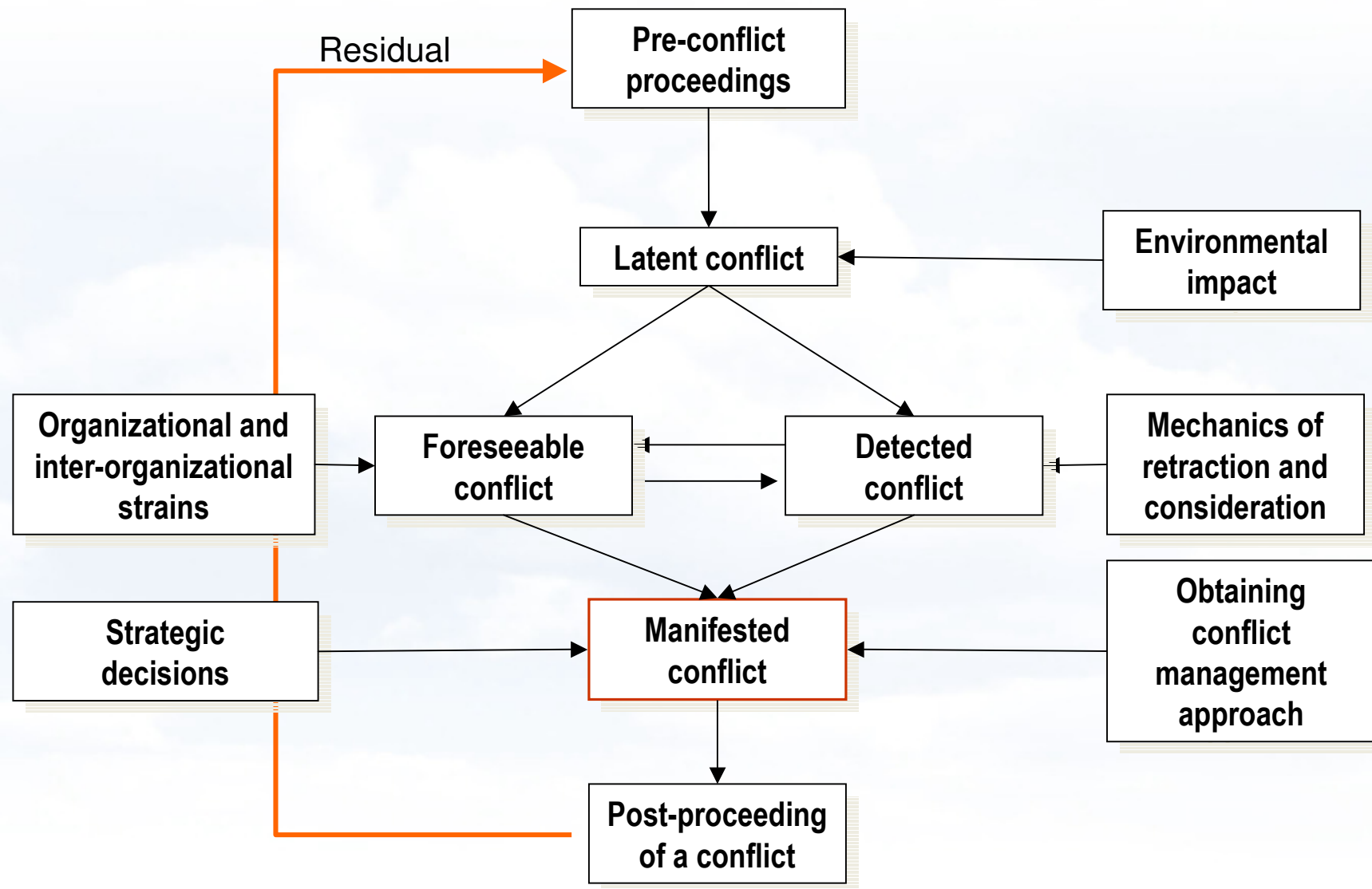
"The battle must be won"



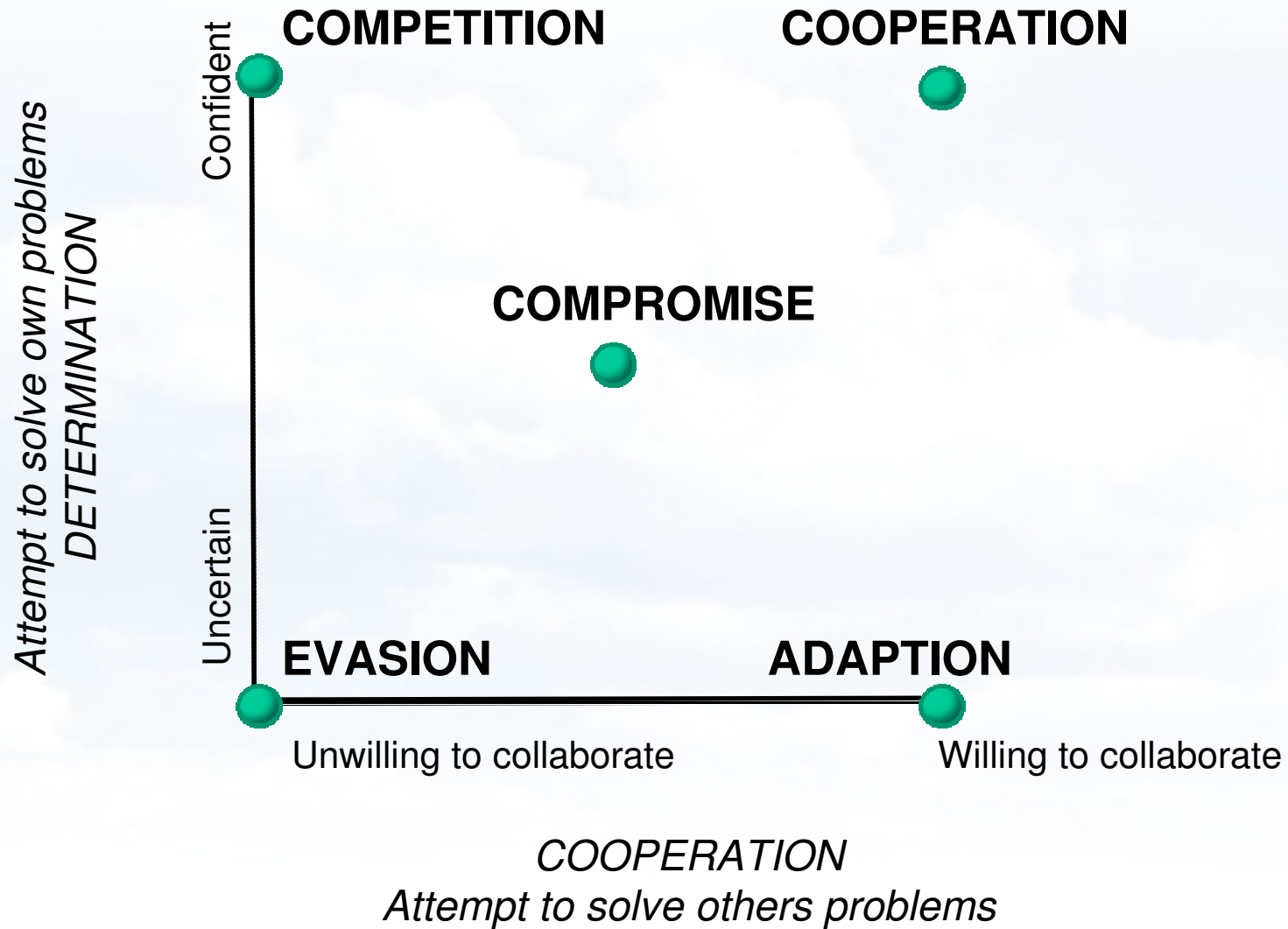
Cooperation oriented  
(Relational Contracting, Private Governance)

"The problem must be solved"

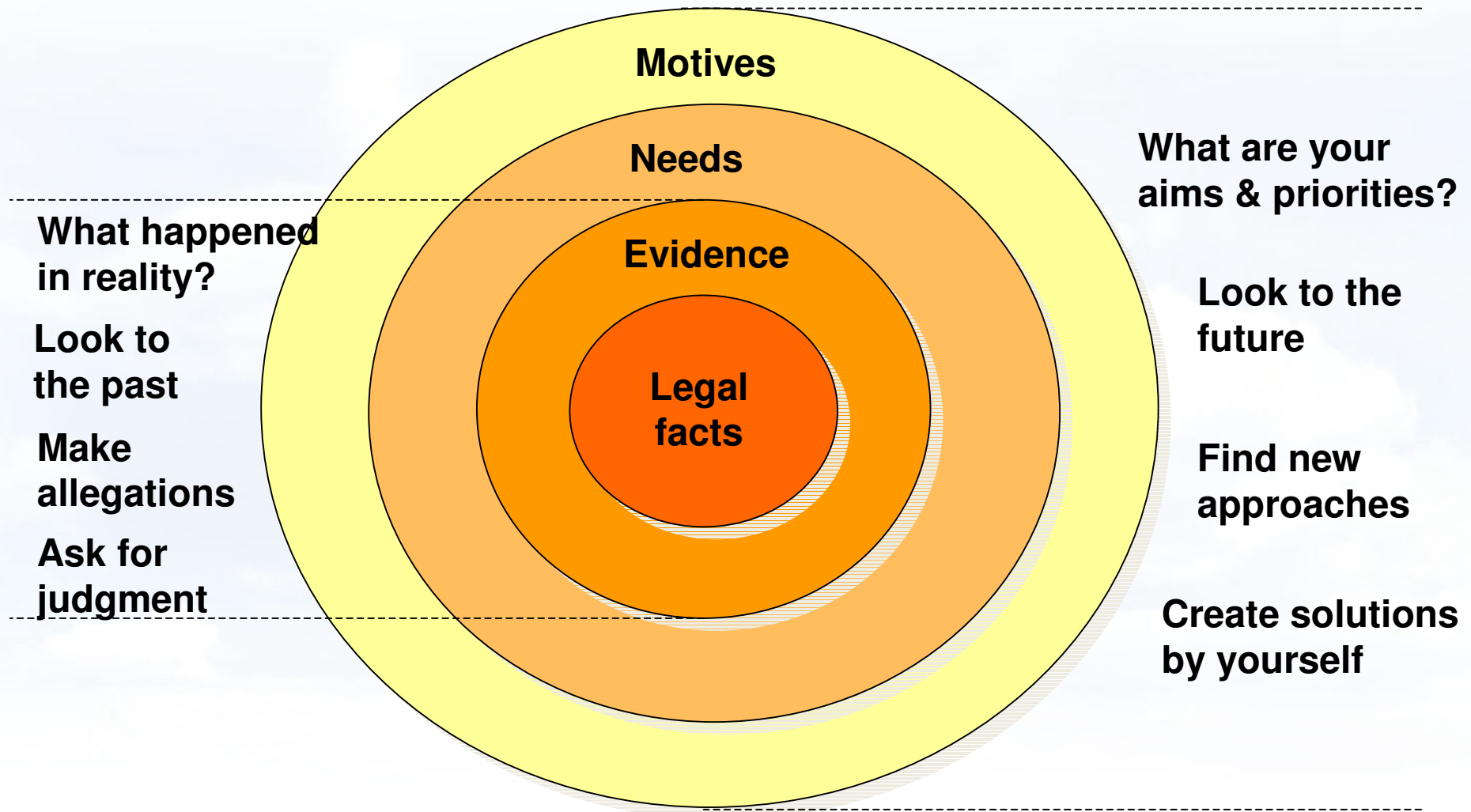
# Dynamics of conflicts



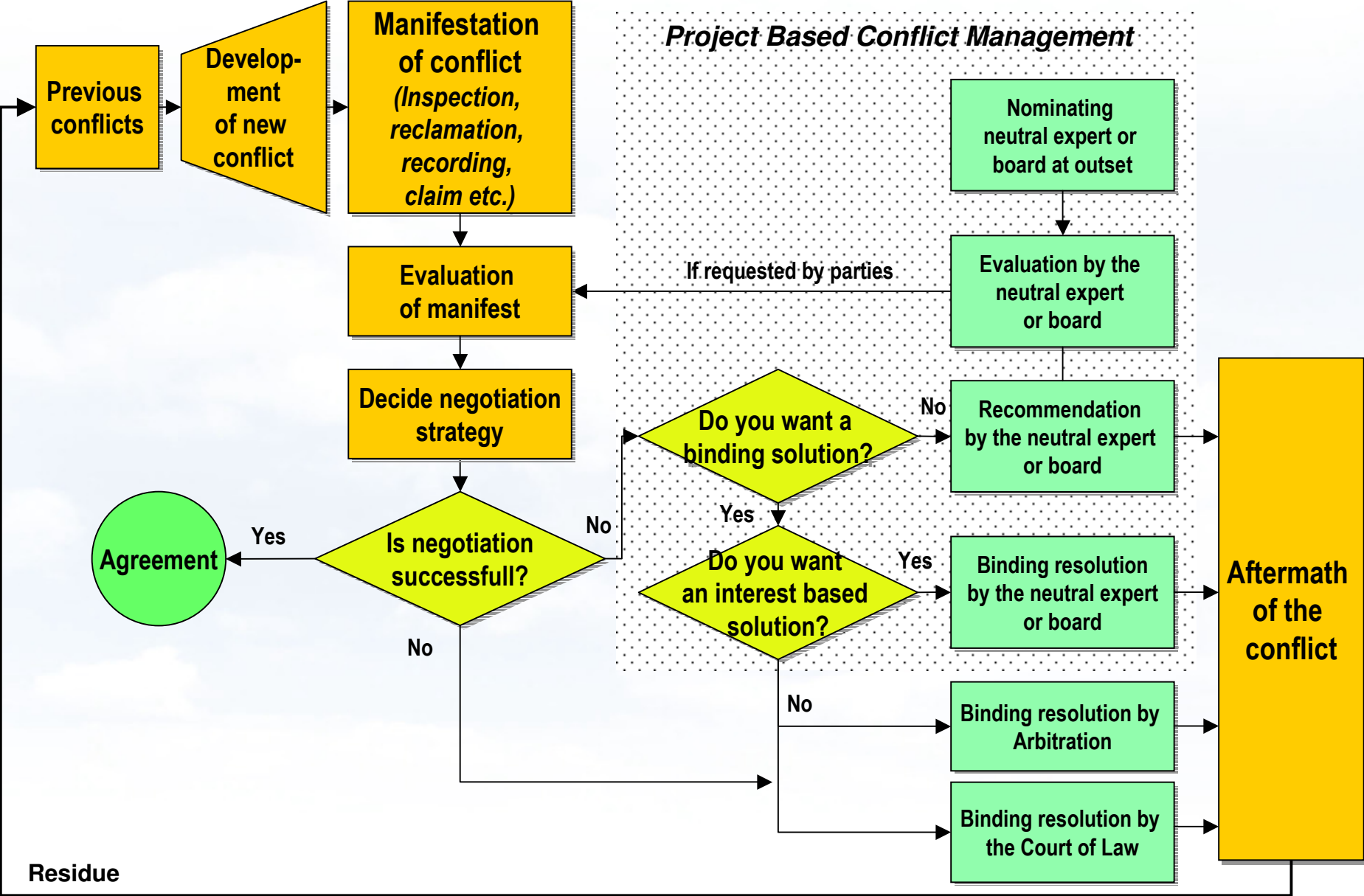
# Five principal ways to handle conflicts

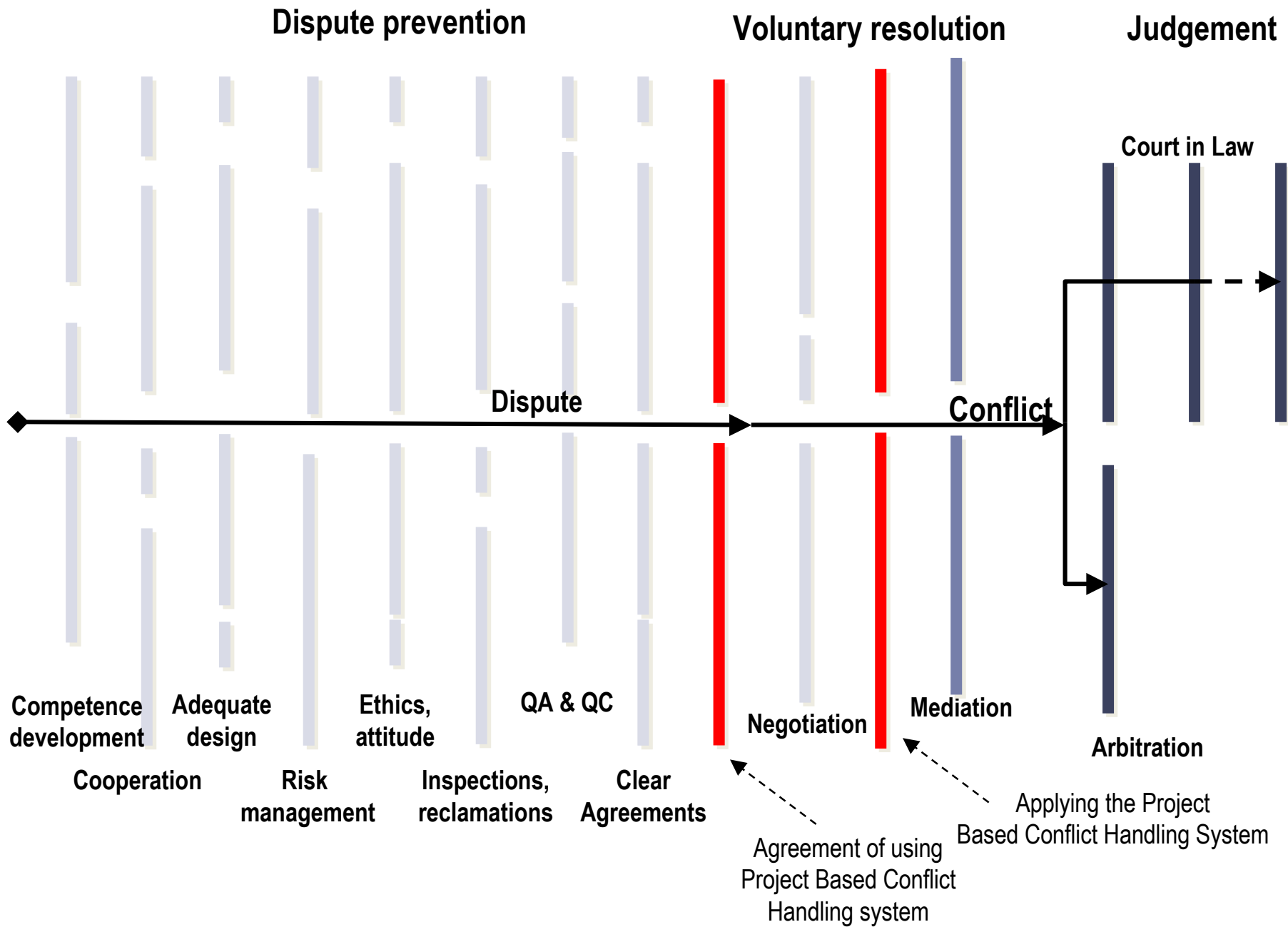


# Characteristics of a good conflict resolution system

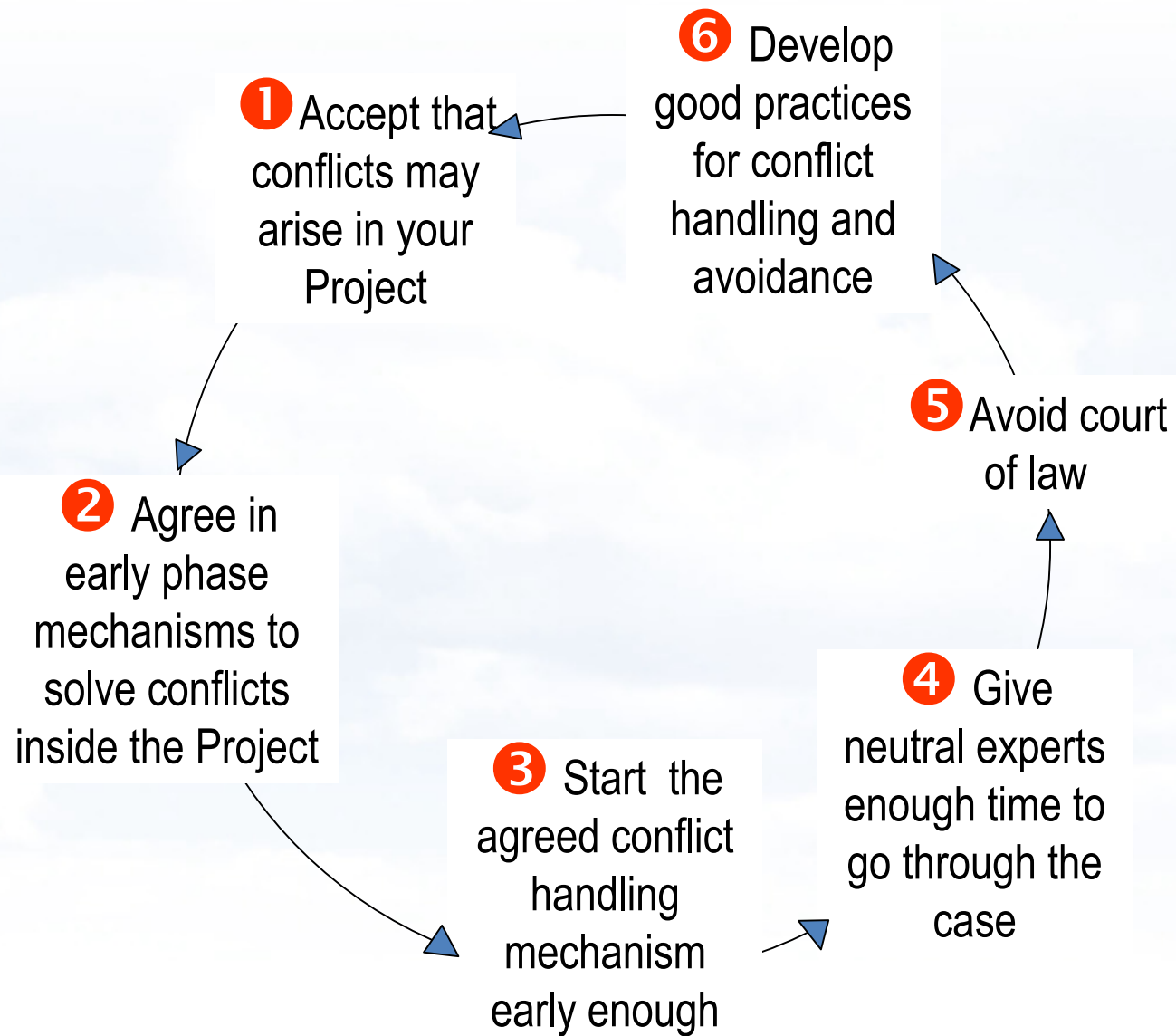


# Project Based Conflict Management





# Summary



Thank you.

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