



Refreshing and Reflecting Upon Social Competences; An Audience-Interactive Discussion

**Seminar ~~13~~ 42: PM As a Social Animal; Session 3
12:00-12:30 Panel: Speakers Krainz/Goff**

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international
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Panel Questions

Given two perspectives of Social Interactions, a set of questions for participants to explore:

1. Which Social or Behavioral Style Models do you use, and how do they help you?
2. How Can Considered Behavior (Social Style) Competences Be Developed?
3. More Topics (Time permitting)

Question 1: Which do you use, and how do they help you?

There are hundreds or perhaps even thousands of Social Style or Behavioral Style instruments: Traco, Wilson Learning, DISC, MBTI®

QA. Which do you use?

QB. How do they help your projects?

**Question 2: How Can
Considered Behavior (Social
Style) Competences Be
Developed?**

Question 3 (Other Topics)

Discuss the linkage of Behavior or Social Styles with Emotional Intelligence...

How Social Norms Differ Between Cultures

- Internal Departments' Cultures
- Between Strategic Partners
- Cross National Cultures